



Revision number: 17

Purchasing Agent: DEBBIE GUNDERSEN

**Item: PBX HARDWARE, SOFTWARE AND CENTRAL OFFICE BASED SERVICES**

Vendor: 93685A AVAYA INC.  
1152 WEST 2240 SOUTH  
SALT LAKE CITY UT 84119

Internet Homepage:

Telephone: (801) 975-5786

Fax number:

Contact: KURT ROSENHAN

Email address:

Brand/trade name:

Price: Discounts per Lucent National Price List March 2000

Terms: NET

Effective dates: 05/01/01 through 03/31/03

Days required for delivery:

Price guarantee period:

Minimum order:

Min shipment without charges:

Other conditions:

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**NOTE: MOUNTAIN WEST TELECOM ADDED TO RESELLER LIST ON THE CONTRACT..**

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This statewide contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The authorization requirements and procedure is detailed in the attachment to the contract. Order may be placed only after authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**PLEASE NOTE THIS CONTRACT HAS SHIFTED TO A "PRICE AGREEMENT" CONTRACT AND MAY ONLY BE USED FOR MOVES, ADDS AND CHANGES TO EXISTING INSTALLATIONS; THE CONTRACT MAY NOT BE USED FOR THE PURCHASE OF A NEW INSTALLATIONS.**



**Authorization Required:** DAS-ITS (Information Technology Services) administers state agency purchases from this contract. State agencies must coordinate their purchase through DAS-ITS and may not purchase directly from the contractor. Please contact Bill Theel with DAS-ITS at 538-3333 for assistance. Political subdivisions (such as higher education, public education, cities and counties) may purchase directly from the contractor or subcontractors without state involvement.

**This statewide price agreement contract is strictly a MAC contract for existing installation (Moves, Adds and Changes). This Contract may not be used for new installation purchases by the State of Utah or any of its political subdivisions, such as higher education, public education, county government or city government.**

In addition to placing orders directly with Avaya, political subdivision contact purchasers also have the option to place orders through two Avaya business partners that serve as resellers:

VENDOR: 94794A SOURCEONE  
ORDERING ADDRESS: 800 WEST IDAHO STREET, STE 309  
BOISE ID 83702  
  
REMIT ADDRESS: SAME  
  
CONTACT: JODI ARAVE OR MARK BEATTIE  
(800) 805-0054

VENDOR: 94770A EXPANETS  
ORDERING ADDRESS: 5330 SOUTH 900 EAST, STE 150  
SALT LAKE CITY UT 84117  
  
REMIT ADDRESS: SAME  
  
CONTACT: RICHARD FRY  
(801) 483-4337  
FAX: (801) 483-4387  
[Richard.fry@expanets.com](mailto:Richard.fry@expanets.com)

VENDOR: 94805A SUNTURN, INC.  
ORDERING ADDRESS: 6715 SOUTH 1300 EAST, STE. 150  
SALT LAKE CITY UT 84121  
  
REMIT ADDRESS: 5243 SOUTH RIO GRANDE STREET  
LITTLETON, CO 80120-1002  
  
CONTACT: VAL ROBISON  
(801) 993-3030  
EMAIL: [vrobison@suntur.com](mailto:vrobison@suntur.com)

VENDOR 94806A NORTH AMERICAN COMMUNICATIONS RESOURCE,  
INC. (NACR, INC.)  
ORDERING ADDRESS: 3344 HIGHWAY 149  
EAGAN MN 55121-2316  
  
REMIT ADDRESS: SAME  
CONTACT LISA TONN, CFO  
  
CONTACT: JIM BIRD  
(800) 431-1333 ext. 6442  
FAX: (801) 483-4387  
EMAIL: [jbird@nacr.com](mailto:jbird@nacr.com)



VENDOR 94807A PLENUS NETWORKS  
ORDERING ADDRESS: 1032 HALCYON DRIVE  
SALT LAKE CITY UT 84123-4457

REMIT ADDRESS: SAME

CONTACT: STEVE MELIOR  
(801) 265-3790  
EMAIL: [smelior@plenusnetworks.com](mailto:smelior@plenusnetworks.com)

VENDOR 93864A LINQ COMMUNICATIONS  
ORDERING ADDRESS: 3434 EAST 7800 SOUTH #267  
SALT LAKE CITY UT 84121-5803

REMIT ADDRESS: SAME

CONTACT: CARY NICHOLS, ACCOUNT MANAGER  
(801) 944-5467  
EMAIL: [cary@linqinc.com](mailto:cary@linqinc.com)

VENDOR 76440D MOUNTAIN WEST TELECOM  
ORDERING ADDRESS: 17 EAST VINE STREET  
MURRAY, UTAH 84107

REMIT ADDRESS: SAME

CONTACT: DALE ZUELCH, VICE PRESIDENT  
(801) 265-0505

## THE FOLLOWING DISCOUNTS FROM THE LUCENT NATIONAL PURCHASE PRICE LIST APPLY:

<u>PRODUCT</u>	<u>UPGRADING PRICING</u>	<u>ADDITIONS</u>
DEFINITY SYSTEMS	35%	20%
VOICE TERMINALS	35%	20%
INTUITY AUDIX VOICEMAIL	35%	20%
CMS	30%	20%
CONVERSANT IVR	35%	20%
(IVR PECs that begin with 0388-xxx and 1322-xxx are not discountable, 1323-xxx PECS are not discountable more than 15%)		
PAGING	15%	0%
DATA: MODEMS, CSU/DSU	20%	0%
WIRELESS	18%	0%

For Items with a 0% discount listed in the "Additions" column, the State will be charged from the "State and Local Government" discount price list. This list is not based on a flat rate discount so each item to be purchased will need to be individually priced.

**TRAINING**

Avaya University has divested their customer training to sub-contractor Sumaria Networks. Training must still be ordered through Avaya University. Sumaria Networks will invoice the contract purchaser; payment for training must be made to Sumaria Networks as follows:

VENDOR: (72789A) SUMARIA NETWORKS, LLC  
99 ROSEWOOD DRIVE, STE 140



DANVERS MA 01923-1381

CONTACT:

LISA BALDASSARC  
1-978-739-4200 EXT. 126

FINET COMMODITY CODE(S):

20827000000-COMMUNICATIONS: NETWORKING, LINKING, ETC. (MICROCOMPUTERS)

20928000000-COMMUNICATIONS: NETWORKING, LINKING, ETC. (MINI & MAINFRAME)

72555000000-TELEPHONE EQUIPMENT AND PIECE PARTS (NOT LINES OR OTHERWISE LISTED)

72556000000-TELEPHONE SYSTEMS (2-60 STATIONS), ELECTRONIC KEY AND 1A2

72557000000-TELEPHONE SYSTEMS (OVER 60 STATIONS)